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Free online check: These BPW solutions generate thousands of euros in additional revenue for transport companies

- Free BPW online calculator determines precise additional revenue and amortisation
- Individual calculation according to vehicle data, mileage and further details
- Free white paper for journalists and anyone who wants to know more
- Matthias Stoof: "Serious facts and figures instead of catchy

advertising slogans"

Wiehl, 17/01/2023 --- During the energy and economic crisis, many vehicle operators are looking for solutions that make transport more economical. For this reason, BPW is now offering a free online check that calculates the additional revenue from using advanced trailer technologies and the BAX etruck. The tool proves how easy it is to generate thousands of euros in additional revenue per year.

Sometimes the less-obvious details can reveal whether a trailer brings in thousands more - or thousands less - in terms of euros per year. One such detail is a hose between the wheel hub and tyre, indicating the use of an automatic tyre pressure control system. Other solutions are completely invisible from the outside: the intelligent load securing system "iGurt" is hidden inside the trailer. As a service product, the maintenance contract from BPW is even completely behind-the-scenes. Every vehicle operator can now calculate for himself, free of charge and without obligation, that these solutions can mean substantial additional income: BPW is now providing an online efficiency calculator that can be fed with individual operating and vehicle data, which it uses to precisely calculate amortisation and additional income and display it graphically. The data which forms the basis for the computer programs was determined through extensive practical tests in reallife driving mode. For the electric truck BAX, BPW also offers an efficiency and amortisation calculator which calculates the additional revenue compared to a diesel vehicle.

Matthias Stoof, Head of Product Management Business Unit Trailer Solutions and Mobility Services at BPW Bergische Achsen: "Many vehicle operators still waste thousands of euros in additional revenue year after year by driving without innovative system solutions or service solutions on account of the one-time purchase price. We don't rely on catchy advertising slogans to persuade, but on serious facts and figures." An online calculator determines the additional revenue in euros and cents. However, this is not the only added value of the BPW solutions: For example, a gradual loss of pressure in the tyre causes it to heat up. Without AirSave this can quickly result in a tyre bursting and that could have devastating (financial) consequences. The online calculators are available for the products:

- AirSaveAmortization calculator AirSave (bpw.de)
- iGurtAmortization calculator iGurt (bpw.de)

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Maintenanceagreement <u>Amortisation calculator maintenance</u> <u>contract (bpw.de)</u>

BAXAmortization calculator BAX (bpw.de)

BPW has published a white paper that is now available as a <u>free download</u> for journalists and all transport professionals who want to learn more about how innovative trailer solutions save CO² and fuel. On 13 illustrated pages which function as an orientation aid, BPW engineers explain basic knowledge, technical possibilities and legislative initiatives in a serious and easy-to-understand manner.

Sustainability Report 2022 is now online

BPW has also published the current <u>sustainability report</u> online in accordance with the "UN Global Compact" directives. It describes the company's progress in the areas of environment and energy, but also the contributions to employees and society, as well as the product responsibility that is practised at all levels from development and procurement to production and logistics.

About BPW Bergische Achsen Kommanditgesellschaft

BPW Bergische Achsen KG is the parent company of the BPW Group. With around 1,500 employees, including around 100 trainees, the family-run company has been developing and producing complete running gear systems for truck trailers and semi-trailers at its headquarters in Wiehl since 1898. BPW's technologies include axle systems, brake technology, suspension and bearings. BPW's trailer axles and running gear systems are in use in millions of vehicles around the world. An extensive range of services also provides vehicle manufacturers and vehicle operators with the opportunity to increase economic efficiency in their production and transport processes. www.bpw.de/en

About the BPW Group

The BPW Group researches, develops and manufactures everything needed to ensure that transport keeps moving and is safe, illuminated, intelligent and digitally connected. With its brands BPW, Ermax, HBN, HESTAL and idem telematics, the company group is a preferred system partner of the commercial vehicle industry around the globe for running gear, brakes, lighting, fasteners and superstructure technology, telematics and other key components for trucks, trailers and buses. The BPW Group offers comprehensive mobility services for transport businesses, ranging from a global service network to spare parts supply

and intelligent networking of vehicles, drivers and freight. The owner-operated company group currently employs 6,945 staff in more than 50 countries and achieved consolidated sales of 1.632 billion euros in 2021. www.bpw.de/en

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